

Appendix 1

Full Year Preliminary Announcement

AWF Madison Group Limited	
Results for announcement to the market	

1.1	Reporting Period	Twelve months to 31 March 2016
	Previous Reporting Period	Twelve months to 31 March 2015

	Amount (000s)	Percentage change
Revenue from ordinary activities	214,589	9.2%
Profit (loss) from ordinary activities after tax attributable to security holder	5,202	-4.0%
Net profit (loss) attributable to security holders	5,202	-4.0%

1.2(d)	Interim/Final Dividend	Amount per security	Imputed amount per security
	Final	8 cents	8 cents

1.2(d)	Record Date	27 June 2016	24 June 2015
	Dividend Payment Date	4 July 2016	1 July 2015

1.3(k)	Comments
	Due to the significant impact of amortisation of intangible assets, the directors regularly review underlying earnings. Underlying earnings is a non-GAAP measure which adjusts for amortisation of identifiable intangible assets acquired through acquisition of subsidiaries, profit on disposal of subsidiaries and impairment of goodwill. In the opinion of the directors, underlying earnings more correctly reflects the operating performance of the Group. This treatment is consistent with the previous reporting period. Please refer to the attached release for further comment on the Group's performance.

1.3(j)		Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
	Profit for the year	5,202	5,416
	Add back amortisation of intangible assets	1,820	1,861
	Add back impairment of goodwill		
	Tax affect of adjustments	(510)	(521)
	Gain on sale of subsidiary		
	Underlying earnings after tax	6,512	6,756
	Underlying earnings per share	20.1 cents	25.8 cents

3.1 All statements are prepared in accordance with New Zealand Equivalents to International Financial Reporting Standards.

3.2 There are no accounting policies which the directors believe are critical to the portrayal of AWF Madison Group Limited's financial condition and results and which require the directors judgments and estimates about matters that are inherently uncertain.

3.3 There are no material changes in accounting policies applied in the preparation of the financial statements.

1.3(l) The full year financial statements are audited.

Consolidated Income Statement		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Revenue	214,589	196,434
Investment revenue	35	112
Direct costs	(3,058)	(2,692)
Employee benefits expense	(190,333)	(172,112)
Depreciation and amortisation expense	(2,772)	(2,812)
Other operating expenses	(9,488)	(9,013)
Finance costs	(1,333)	(2,109)
Acquisition related costs expense	0	0
Goodwill impairment		
Profit before tax	7,640	7,808
Income tax expense	(2,438)	(2,392)
Profit for the period from continuing operations	5,202	5,416
Discontinued operations		
Profit/(loss) from discontinued operations		
Profit for the period	5,202	5,416
Other comprehensive income		
Total comprehensive income for the period, net of tax	5,202	5,416
Profit for the year income is attributable to:		
Equity holders of the parent	5,202	5,416
Non controlling interests		
	<u>5,202</u>	<u>5,416</u>

1.3(f)

Consolidated Statement of Changes in Equity		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Equity at beginning of period	35,931	20,763
Profit for the period	5,202	5,416
Purchase of treasury stock		
Dividends paid	(5,052)	(3,902)
Recognition of share-based payments	193	91
Additional capital Issued	0	13,563
Equity at end of period	36,274	35,931

1.3(b)

Consolidated Balance Sheet		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Assets		
Non-current assets		
Property, plant and equipment	1,922	2,143
Goodwill	28,694	28,694
Other intangible assets	14,191	16,300
Deferred tax		
	<u>44,807</u>	<u>47,137</u>
Current assets		
Trade and other receivables	33,117	27,996
Cash and cash equivalents	0	3,151
Other current assets		
	<u>33,117</u>	<u>31,147</u>
Total assets	<u>77,924</u>	<u>78,284</u>
Equity and liabilities		
Capital and reserves		
Share capital	27,946	27,946
Treasury account	(641)	(641)
Equity -settled employee benefits reserve	370	177
Retained earnings	8,599	8,449
Equity attributable to equity holders of the parent	<u>36,274</u>	<u>35,931</u>
Total equity	<u>36,274</u>	<u>35,931</u>
Non-current liabilities		
Deferred tax liabilities	191	529
Borrowings	18,500	0
	<u>18,691</u>	<u>529</u>
Current liabilities		
Trade and other payables	18,818	18,824
Bank Overdraft	870	0
Borrowings	2,500	21,759
Taxation payable	326	929
Provisions	445	312
	<u>22,959</u>	<u>41,824</u>
Total liabilities	<u>41,650</u>	<u>42,353</u>
Total equity and liabilities	<u>77,924</u>	<u>78,284</u>

1.3(c)

Consolidated Cash Flow Statement		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Cash flows from operating activities		
Receipts from customers	210,112	192,709
Interest Received	35	112
Payments to suppliers and employees	(203,444)	(181,618)
Net cash generated from operations	6,703	11,203
Income taxes paid	(3,356)	(2,909)
Interest paid	(1,289)	(2,109)
Net cash from operating activities	2,058	6,185
Cash flows from investing activities		
Proceeds on disposal of property, plant and equipment	75	66
Payments for property, plant and equipment	(299)	(695)
Payments for intangible assets	0	(212)
Acquisition of subsidiaries	0	(6,000)
Sale of subsidiaries		
Retention funds paid on acquisition of subsidiary		
Net cash used in investing activities	(224)	(6,841)
Cash flows from financing activities		
Dividends paid to equity holders of the parent	(5,052)	(3,902)
Proceeds from Capital Issue	0	13,563
Proceeds from borrowings	0	6,000
Repayment of borrowings	(803)	(15,000)
Net cash from financing activities	(5,855)	661
Net decrease in cash and cash equivalents	(4,021)	5
Cash and cash equivalents at the beginning of the year	3,151	3,146
Cash and cash equivalents at the end of the year	(870)	3,151
Bank balances and cash		

1.3(d)

Final Dividend		
	Reporting Period	Previous Corresponding Period
Payment Date	4 July 2015	1 July 2015
Number of shares on issue	33,114,593	33,294,593
Dividend per share	0.08	0.08
Total dividend monies	\$2,647,631	\$2,663,567

1.3(e) There are no dividend or distribution reinvestment plans in operation.

1.3(g)

Net Tangible Assets per Security		
	Reporting Period	Previous Corresponding Period
Net Tangible Assets	(6,420)	(8,534)
Net Tangible Assets per Security	-\$0.19	-\$0.26

1.3(h)

Acquisitions/Disposals		
Acquisition		
Entity name		
Control gained or lost		
Date of gain or loss of control		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Contribution to profit		
Disposal		
Entity name		
Control gained or lost		
Date of gain or loss of control		
	Reporting Period \$NZ'000	Previous Corresponding Period \$NZ'000
Contribution to profit		

1.3(i) There are no associate or joint venture entities at the reporting date.